



## Value Added Remarketer Value Proposition

If your objective as a Value Added Remarketer, salesperson or computer consultant is to make as much money as possible with as little investment and effort as possible, iNfinite Answers may be the perfect solution for your clients.

Knowing you can elevate the probability of your financial success is one thing, but also knowing you can do it with the confidence that each of your clients can enjoy an equal or even better prospect for their success as well is even better.

- iNfinite Answers subscription based sales model is designed to provide an excellent percentage to all VAR salespersons and, as a bonus, requires a relatively low level of sales effort on their part.
- With iNfinite Answers, VARs can develop a very impressive long term passive revenue stream.
- iNfinite Answers virtually eliminates the 70 plus per cent failure rate so symptomatic of traditional ERP installations.
- Having iNfinite Answers as an option for your prospects could broaden your ERP prospect list to include companies with as few as three registered users. Thousands of companies, once deemed unreachable due to the high cost of integration suddenly become potential revenue streams for many years to come.
- Creating an iNfinite Answers client relationship virtually guarantees every client you sign up signifies the beginning of a long term relationship for many years into the future.
- All potential clients you talk to can be broached with an attitude of providing unique and valuable services rather than just trying to sell to those with seemingly bottomless pockets.

Based on preliminary calculations a single VAR sales person could readily achieve revenues in the vicinity of \$2.2 Million in the first five years of selling iNfinite Answers approximated on selling about 200 user seats per year, be it to one client or a couple of dozen annually.

To learn more about this opportunity, please contact Ron Bunn at 888-543-7633.

